

COMPASS WEALTH MANAGEMENT LLC

Form CRS Customer Relationship Summary, January 2025

Item 1: Introduction

Compass Wealth Management. LLC (Compass) is registered with the Securities and Exchange Commission (SEC) as an investment adviser. Trades are executed through a registered broker-dealer which the advisor may select at his discretion. Brokerage and investment advisory services and fees differ, and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at www.investor.gov/CRS, which also provides educational materials about broker-dealers, investment adviser, and investing.

Item 2: Relationships and Services

What investment services and advice can you provide me?

Compass provides fee-only investment advisory services under a wrap fee program to individuals, high net worth individuals, individual retirement accounts (IRAs), pension and profit-sharing plans, including plans subject to Employee Retirement Income Security Act of 1974 (ERISA), trusts, estates, and charitable organizations. For most clients, investment advisory services will be provided on a discretionary basis. Retail investor's accounts are monitored on a regular and ongoing basis. Additionally, Compass offers financial planning. For additional information, please see our Form ADV, Part 2A brochure (Item 4 of Part 2A)

CONVERSATION STARTER: Ask your financial professional:

- *Given my financial situation, should I choose a brokerage service or investment advisory service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?*

Item 3: Fees Costs, Conflicts and Standards of Conduct

What fees will I pay? Financial planning fees range from \$0.00 to \$10,000.00. As for advisory services compensation, most clients pay a quarterly fee based on assets under management with all transaction costs being borne by the manager. We believe that this a preferred management style for most clients because it collapses all expenses into one, predictable fee. Compass Wealth Management bases its fees on a percentage of assets under management per annum. This management fee varies between 0 and 100 basis points (0-1%), depending upon the size, the type, and amount of services rendered. Different fees may be charged for different asset types or services.

| Tier | Rate |
|-----------------------------|-------|
| First \$999,999 | 1.00% |
| \$1,000,000 - \$4,999,999 | 0.80% |
| \$5,000,000 - \$19,999,999 | 0.70% |
| \$20,000,000 - \$49,999,999 | 0.60% |
| \$50mm+ | 0.50% |

All fees are negotiable and there are no minimum fees. Fees are paid quarterly in advance. Initial fees will be prorated to cover that part of the quarter before the account was under management. Thereafter the fee will be based on the account value at the last business day before the beginning of the new quarter. Upon termination of the account, management fees will be credited back to the client's account based on the days remaining in the quarter divided by 90. For some clients that

total cost may be less depending on the size of the account, frequency of trading and investment style. We also offer a flat fee advisory service in which the client pays an annual fee for investment/allocation advice. These are typically accounts with very low turnover and a large percentage of fixed income investments, that do not require the degree of portfolio management we provide other managed accounts.

In addition to advisory fees, Clients may also pay other fees or expenses to 3rd parties. These 3rd parties can include custodians, brokers and/or 3rd party outside portfolio managers and others. 3rd party fees can include investment management fees charged by outside portfolio managers, custodial fees, wire transfer fees, electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. The issuer of some of the securities or products we purchase for Clients, such as ETFs, mutual funds or other similar financial products, may charge product fees that affect Clients. Compass does not charge these fees directly to Clients and does not benefit directly or indirectly from any such fees. For example, an ETF or a mutual fund typically includes embedded expenses that may reduce the fund's net asset value, and therefore directly affect the fund's performance and indirectly affect a Client's portfolio performance or an index benchmark comparison. Expenses of an ETF may include management fees, custodian fees, brokerage commissions, and legal and accounting fees. ETF or mutual fund expenses may change from time to time at the sole discretion of the fund issuer.

The more assets there are in a retail investor's account, the more a retail investor will pay in fees, and Compass may therefore have an incentive to encourage the retail investor to increase the assets in his or her account. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

For additional information, please see Form ADV, Part 2A brochure (Items 6 and 7 of Part 2A)

How do your financial professionals make money?

CONVERSATION STARTER: Ask your financial professional:

- **Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?**
- **How might your conflicts of interest affect me, and how will you address them?**

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

The financial professionals servicing your account(s) are compensated by salary and quarterly bonuses. When we act as your investment adviser, we must act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they affect the recommendations we provide you. For example, Compass is compensated based on the total amount of assets under management. This could encourage us to take additional investment risk to achieve gains in your account that would then lead to higher fees for us. Additionally, where the Investment Adviser absorbs the cost of transactions it is possible that a conflict of interest could arise in which the Adviser may be hesitant to conduct trades that could be in the client's best interest due to the cost of the trades to the adviser.

Item 4: Disciplinary History

No. However, we encourage you to visit www.Investor.gov/CRS to research our firm and our financial professionals.

CONVERSATION STARTER: Ask your financial professional:

- **As a financial professional, do you have any disciplinary history? For what type of conduct?**

Item 5: Additional Information

If you would like additional, up-to-date information or a copy of this disclosure, please call **(203) 453-7000**

CONVERSATION STARTER: Ask your financial professional:

- **Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?**